

## **Annual General Meeting**

3 June 2020

### Outline

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### 1 Financial and Business Highlights

Looking Ahead

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# Financial and Business Highlights

Ixom

# Portfolio of strategic businesses and assets across a broad range of highly defensive industries

#### AUSTRALIA & NEW ZEALAND





#### SINGAPORE

**Distribution & Network** 

City Gas

#### Energy

Keppel Merlimau Cogen

#### Waste & Water

- Senoko WTE Plant
- Keppel Seghers Tuas WTE Plant

 $\checkmark$ 

 $\checkmark$ 

- Keppel Seghers Ulu Pandan NEWater Plant
- SingSpring Desalination Plant
- All business and assets in Singapore, Australia and New Zealand are classified as essential services No impact to operations during the COVID-19 pandemic

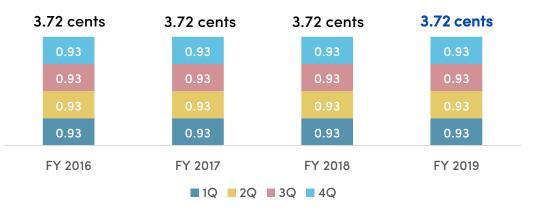


### Key Highlights for FY 2019

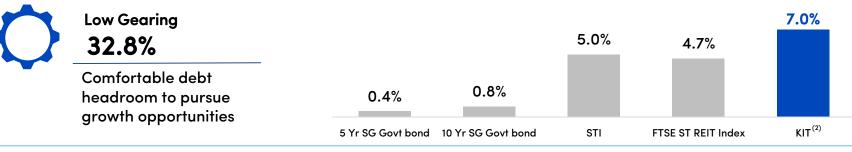


	Distributable Cash Flows <b>\$188.7m</b>
	33.7% YoY increase from FY 2018
4	Strategic Acquisition <b>Ixom</b>
	Strengthened and diversified KIT's portfolio

# Consistently delivered stable and regular distributions



### Comparative Yields<sup>(1)</sup>



Information as at 31 December 2019, unless otherwise stated.

(1) Sources: Bloomberg and Monetary Authority of Singapore. Comparative yield based on preceding 12-month data as at 29 May 2020

(2) Based on the market closing price per Unit of \$0.535 on 29 May 2020.

### 1Q 2020 Key Results Highlights







Supported by resilient cash flows from a diversified portfolio of businesses and assets



# Resilient Distributable Cash Flows \$51.1m

5.6% YoY increase over 1Q 2019



Annualised Yield **8.8%**<sup>(1)</sup>

Based on the market closing price per Unit of \$0.425 as at 31 March 2020



Comfortable debt headroom to pursue growth opportunities



Information as at 31 March 2020, unless otherwise stated.

(1) Based on the market closing price per Unit of \$0.535 on 29 May 2020, annualised yield would be 7.0%.

### 1Q 2020 Business Updates





### Distribution & Network

- City Gas
- Ixom
- Basslink





### **City Gas**

- Customer base grew 1.6% YoY to 863,000 in 1Q 2020
- Achieved 100% availability
- Continue to ensure town gas supply is maintained to support essential requirements in Singapore in the current pandemic

#### Ixom

- Continued to deliver resilient performance despite the challenging operating environment caused by the onset of the COVID-19 pandemic in March 2020
- Stepped up efforts to ensure vital chemicals are available to support the populations and economies of Australia and New Zealand in this critical period
- Well positioned to capture long-term growth opportunities through strengthening its market leading position, operational and cost optimisation and productivity improvements

### **Basslink**

• The Commercial Risk Sharing Mechanism was positive at 12.5% due to higher volatility in the electricity market in Victoria in 1Q 2020



### 1Q 2020 Business Updates



### Energy

 Keppel Merlimau Cogen (KMC)



- Achieved 100% of contracted availability
- Advanced discussions with lenders for the refinancing of the KMC loan

#### Waste & Water

- Senoko WTE Plant
- Tuas WTE Plant
- Ulu Pandan NEWater Plant
- SingSpring Desalination Plant



• Fulfilled all contractual obligations and operations remained stable





### Three-pronged Strategy for Long-Term Value Creation



Strategic goal of delivering sustainable returns to its Unitholders, through a combination of recurring distributions and capital growth over the long term

### Value Creation

- Generate sustainable cash flows from the Trust's well– diversified portfolio of businesses and assets
- Drive organic growth from existing going concern businesses, including City Gas and Ixom that are supported by long-term favourable demand trends
- Drive strong operational performance and efficiencies, as well as fulfil all contractual requirements to ensure stable cash flows

#### Operational Excellence

- Achieve operational excellence and asset optimisation to extract further value
- Maintain an optimal capital structure to support growth initiatives, and maximise returns for Unitholders
- Implement sustainable practices, where feasible, to support a sustainable future for KIT and its stakeholders

### Focused Acquisition

- Seek leading businesses and assets with the following investment characteristics:
  - Generate defensive cash flows and revenues that are inflation-linked and/or GDP-linked with potential for growth
  - ✓ Possess high barriers to entry
  - Are key providers of essential products and services
- Potential bolt-on acquisitions at City Gas and Ixom
- Undertake co-investment and incubation opportunities with Keppel Capital and/or the Sponsor
- Partner with experienced operators on greenfield investments with limited construction exposure



# Thank You

www.kepinfratrust.com

Ulu Pandan NEWater Plant